

PANO 2019 MEMBERSHIP APPLICATION

4801 LINDLE ROAD | HARRISBURG, PA 17111 | P: 717-236-8584 | WWW.PANO.ORG

ORGANIZATION INFORMATION

Executive Director: _____ *Email: _____

Primary Contact: _____ *Email: _____

Organization: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Website: _____

Mission: _____

Annual Operating Budget: \$ _____ Do you own property? _____

Are you sales tax exempt? _____ EIN: _____ Year Incorporated: _____

Number of Full-Time Employees: _____ Number of Part-Time Employees: _____

Number of Volunteers: _____ Number of People Served Annually: _____

Are you registered with the Bureau of Corporations and Charitable Organizations (if not, please explain)?

WHAT MEMBERSHIP BENEFITS DO YOU USE OR WILL USE?

Learn more about PANO membership benefits on page 2

_____ Job Board (75% Off Job Postings)

_____ Free Nonprofit Help Desk

_____ Discounted Publications and Reports

_____ Discounted Trainings & Events

_____ Customized Trainings for Your Organization

_____ Standards for Excellence Free Educational Resources

_____ Standards for Excellence Accreditation and Recognition Program

_____ Public Policy & Advocacy Actions & Info

_____ Unemployment Insurance Savings Program

_____ Health Alliance for Nonprofits

_____ Free Membership to The Nonprofit

Risk Management Center

_____ Discounted Fundraising Software with

Bloomerang

_____ Discounted Background checks

_____ Discounted subscription to GrantStation

_____ Energy Consulting with APPI

_____ Discounted Websites with Firespring

_____ Discounted Accounting and Financial Services

_____ Discounted IT Services with Syngenius

Other Reason for Joining/Referred By: _____

By becoming a PANO member you are committing to the Guiding Principles of the Standards for Excellence: An ethics and accountability code for the nonprofit sector. You can find the Guiding Principles on our website - www.pano.org

MEMBERSHIP DUES

Nonprofit Organizations - Dues are based on operating budget (not including grants to other organizations)

Under \$50,000 - ~~\$100~~ **\$75**

Between \$51,000 and 199,999 - ~~\$120~~ **\$90**

Between \$200,000 and \$499,999 - ~~\$200~~ **\$150**

Between \$500,000 and \$699,999 - ~~\$340~~ **\$255**

Between \$700,000 and \$999,999 - ~~\$390~~ **\$293**

Between 1,000,000 and 1,999,999 - ~~\$535~~ **\$401**

Between 2,000,000 and \$4,999,999 - ~~\$625~~ **\$469**

Between 5,000,000 and \$7,999,999 - ~~\$750~~ **\$563**

Over \$8,000,000 - ~~\$815~~ **\$611**

Organizations that are members of the PA Downtown Center may join PANO for 25% off membership rates!

Complete the form and mail or email lauren@pano.org

_____ New Member

_____ Renewing Member

_____ Nonprofit _____ Individual _____ Student

Amount Paid \$ _____

Make checks payable to PANO or pay by credit card online at www.pano.org and select the online store. If you encounter any issues or have any questions, please call the PANO office: 717-236-8584



MEMBERSHIP BENEFITS OVERVIEW

If you have any questions or comments regarding member benefits, please call the PANO office – 717-236-8584

<p>Advocacy</p>	<ul style="list-style-type: none"> • State and federal updates, alerts and calls to action • Bi-weekly “Nonprofit Advocacy Matters” e-newsletter
<p>Consulting & Training</p>	<ul style="list-style-type: none"> • Free phone and email access to PANO’s Nonprofit Helpdesk • Discounted trainings, events and conferences • Discounted consulting and customized training
<p>Fundraising</p>	<ul style="list-style-type: none"> • Discounted fundraising roadmap with Harbor Compliance (member rate of \$100 – normal price \$750) • 10% discount on cloud-based donor management app with Bloomerang • Discounted GrantStation subscription (member rate of \$75 – normal price \$699)
<p>Human Resources</p>	<ul style="list-style-type: none"> • 40-60% discount on background checks with Coeus Global • 75% discount on job posting through the PANO Job Board and Resume Bank – Only \$25 • 65% off 2015 PA Nonprofit Salary and Benefit Report – Only \$35
<p>Office Resources – Financial, Supplies and Technology</p>	<ul style="list-style-type: none"> • Reduce and manage your energy expenses with APPI • Discounted financial services with Administrative and Consulting Solutions and Parish Resource Center • NEW: discounted IT services with Syngenius • 15% discount on Zoom video and audio-conferencing and online meeting software • Savings on websites and online communication tools with Firespring • Free membership and 20% admin fee discount with Good360
<p>Publications, Research and Reports</p>	<ul style="list-style-type: none"> • 65% off 2015 PA Nonprofit Salary and Benefit Report – Only \$35 • 30% discount on Don Kramer’s Nonprofit Issues subscription • 20% discount on the Pennsylvania Nonprofit Handbook • 20% discount on the Guide to Ethics in Your Nonprofit book
<p>Risk Management & Insurance</p>	<ul style="list-style-type: none"> • Access the Health Alliance for Nonprofits for Health Insurance • Free membership to Nonprofit Risk Management Center (NRM) • Save money with our Unemployment Insurance Saving Program
<p>Standards for Excellence</p>	<ul style="list-style-type: none"> • Free access to 29 Standards for Excellence Educational Resources • Free tools and resources (990 Checklist, Board Matrix and more!) • Discounted Accreditation & Basics Legal & Regulatory Review fees