



4801 Lindle Road, Harrisburg, PA 17111 | 717.236.8584 | www.pano.org

PANO Membership Application

Organizational Information

Executive Director: \_\_\_\_\_ \*Email: \_\_\_\_\_
Board Contact: \_\_\_\_\_ \*Email: \_\_\_\_\_
Primary Contact: \_\_\_\_\_ \*Email: \_\_\_\_\_
Organization: \_\_\_\_\_
Address: \_\_\_\_\_
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_
Phone: \_\_\_\_\_ Website: \_\_\_\_\_

Annual Operating Budget: \$ \_\_\_\_\_ Do you own property? \_\_\_\_\_
Are you sales tax exempt? \_\_\_\_\_ EIN: \_\_\_\_\_ Year Incorporated: \_\_\_\_\_
Number of Full-Time Employees: \_\_\_\_\_ Number of Part-Time Employees: \_\_\_\_\_
Number of Volunteers: \_\_\_\_\_ Number of People Served Annually: \_\_\_\_\_
Are you registered with the Bureau of Corporations and Charitable Organizations? \_\_\_\_\_

What Membership Benefits Do You or Will You Use?

- Job Board (75% position postings)
Free Access to Nonprofit Helpdesk
Discounted Training & Events
Customized Trainings for Your Organization
Standards for Excellence Free Educational Resources
Standards for Excellence Accreditation and Recognition Program
Public Policy & Advocacy Actions & Info
Discounted Publications and Reports
Unemployment Insurance Savings Program
Health Alliance for Nonprofits
Free Membership to The Nonprofit Risk Management Center
Discounted Fundraising Software with Bloomerang
Discounted Background Checks
Discounted subscription to GrantStation
Energy Consulting with APPI
Discounted Websites with Firespring
Discounted Accounting and Financial Services
Discounted IT Services

Other Reason for Joining/Referred By: \_\_\_\_\_

Membership Dues

Nonprofit Organizations - Dues are based on operating budget (not including grants to other organizations)

- Under \$50,000 - \$105 \$78.75
Between \$51,000 and 199,999 - \$125 \$93.75
Between \$200,000 and \$499,999 - \$210 \$157.50
Between \$500,000 and \$699,999- \$365 \$273.75
Between \$700,000 and \$999,999- \$420 \$315
Between 1,000,000 and 1,999,999 - \$578 \$433.50
Between 2,000,000 and \$4,999,999 - \$675 \$506.25
Between 5,000,000 and \$7,999,999 - \$810 \$607.50
Between \$8,000,000 and \$15,999,999 - \$880 \$660
Between \$16,000,000 and \$24,999,999 - \$975 \$731.25
Between \$25,000,000 and \$44,999,999 - \$1100 \$825
\$45,000,000 and above - \$1300 \$975

Organizations that are members of the PA Downtown Center may join PANO for 25% off membership rates! Complete the form and mail or email kyla@pano.org
Amount Paid \$ \_\_\_\_\_
Make checks payable to PANO-or- pay by credit card online at www.pano.org and login. After logging in select My Memberships from the drop-down menu-use the discount code: 2020-25 to apply discount. If you encounter any issues or have any questions, please call the PANO office: 717-236-8584



## Membership Benefits Overview

<p><b>Advocacy</b></p>	<ul style="list-style-type: none"> <li>• <b>State and federal updates</b>, alerts and calls to action</li> <li>• Bi-weekly “<b>Nonprofit Advocacy Matters</b>” e-newsletter</li> </ul>
<p><b>Consulting &amp; Training</b></p>	<ul style="list-style-type: none"> <li>• Free phone and email access to PANO’s <b>Nonprofit Helpdesk</b></li> <li>• Discounted <b>trainings, events and conferences</b></li> <li>• Discounted <b>consulting and customized training</b></li> </ul>
<p><b>Fundraising</b></p>	<ul style="list-style-type: none"> <li>• Discounted fundraising roadmap with <b>Harbor Compliance</b> (member rate of \$100 – normal price \$750)</li> <li>• 10% discount on cloud-based donor management app with <b>Bloomerang</b></li> <li>• Discounted <b>GrantStation</b> subscription (member rate of \$75 – normal price \$699)</li> </ul>
<p><b>Human Resources</b></p>	<ul style="list-style-type: none"> <li>• 40-60% discount on background checks with <b>Coeus Global</b></li> <li>• 75% discount on job posting through the <b>PANO Job Board</b> – Only \$25</li> <li>• 65% off <b>2015 PA Nonprofit Salary and Benefit Report</b> – Only \$35</li> </ul>
<p><b>Office Resources – Financial, Supplies and Technology</b></p>	<ul style="list-style-type: none"> <li>• Reduce and manage your energy expenses with <b>APPI</b></li> <li>• Discounted financial services with <b>Administrative and Consulting Solutions</b> and <b>Parish Resource Center</b></li> <li>• NEW: discounted IT services with <b>Syngenius</b></li> <li>• 15% discount on <b>Zoom</b> video and audio-conferencing and online meeting software</li> <li>• Savings on websites and online communication tools with <b>Firespring</b></li> <li>• Free membership and 20% admin fee discount with <b>Good360</b></li> </ul>
<p><b>Publications, Research and Reports</b></p>	<ul style="list-style-type: none"> <li>• 65% off <b>2015 PA Nonprofit Salary and Benefit Report</b> – Only \$35</li> <li>• 30% discount on <b>Don Kramer’s Nonprofit Issues</b> subscription</li> <li>• 20% discount on the <b>Pennsylvania Nonprofit Handbook</b></li> <li>• 20% discount on the <b>Guide to Ethics in Your Nonprofit</b> book</li> </ul>
<p><b>Risk Management &amp; Insurance</b></p>	<ul style="list-style-type: none"> <li>• Access the <b>Health Alliance for Nonprofits for Health Insurance</b></li> <li>• Free membership to <b>Nonprofit Risk Management Center (NRMC)</b></li> <li>• Save money with our <b>Unemployment Insurance Saving Program</b></li> </ul>
<p><b>Standards for Excellence</b></p>	<ul style="list-style-type: none"> <li>• Free access to 30 <b>Standards for Excellence Educational Resources</b></li> <li>• <b>Free tools and resources</b> (990 Checklist, Board Matrix and more!)</li> <li>• Discounted <b>Accreditation &amp; Basics Legal &amp; Regulatory Review</b> fees</li> </ul>

