



4801 Lindle Road, Harrisburg, PA 17111 | 717.236.8584 | www.pano.org

PANO Membership Application

Organizational Information

Executive Director: _____ *Email: _____
Board Contact: _____ *Email: _____
Primary Contact: _____ *Email: _____

Organization: _____
Address: _____

City: _____ State: _____ Zip: _____
Phone: _____ Website: _____
Mission: _____

Annual Operating Budget: \$ _____ Do you own property? _____
Are you sales tax exempt? _____ EIN: _____ Year Incorporated: _____

Number of Full-Time Employees: _____ Number of Part-Time Employees: _____

Number of Volunteers: _____ Number of People Served Annually: _____

Are you registered with the Bureau of Corporations and Charitable Organizations? _____

What Membership Benefits Do You or Will You Use?

- Job Board (75% position postings)
Free Access to Nonprofit Helpdesk
Discounted Training & Events
Customized Trainings for Your Organization
Standards for Excellence Free Educational Resources
Standards for Excellence Accreditation and Recognition Program
Public Policy & Advocacy Actions & Info
Discounted Publications and Reports
Unemployment Insurance Savings Program
Health Alliance for Nonprofits
Free Membership to The Nonprofit Risk Management Center
Discounted Fundraising Software with Bloomerang
Discounted Background Checks
Discounted subscription to GrantStation
Energy Consulting with APPI
Discounted Websites with Firespring
Discounted Accounting and Financial Services
Discounted IT Services

Other Reason for Joining/Referred By: _____

Membership Dues

Nonprofit Organizations - Dues are based on operating budget (not including grants to other organizations)

Under \$50,000 - \$100 \$75

Between \$51,000 and 199,999 - \$120 \$90

Organizations that are members of the PA Downtown Center may join PANO for 25% off membership rates! Complete the form and mail or email lauren@pano.org

Amount Paid \$ _____

Make checks payable to PANO -or- pay by credit card

online at www.pano.org and login. After logging in

Between \$200,000 and \$499,999 - ~~\$200~~ **\$150**
 Between \$500,000 and \$699,999- ~~\$340~~ **\$255**
 Between \$700,000 and \$999,999- ~~\$390~~ **\$292**
 Between 1,000,000 and 1,999,999 - ~~\$535~~ **\$400**
 Between 2,000,000 and \$4,999,999 - ~~\$625~~ **\$469**
 Between 5,000,000 and \$7,999,999 - ~~\$750~~ **\$562**
 Over \$8,000,000 - ~~\$815~~ **\$611**

Individual - ~~\$120~~ **\$90**

Membership Benefits Overview

Advocacy	<ul style="list-style-type: none"> • State and federal updates, alerts and calls to action • Bi-weekly “Nonprofit Advocacy Matters” e-newsletter
Consulting & Training	<ul style="list-style-type: none"> • Free phone and email access to PANO’s Nonprofit Helpdesk • Discounted trainings, events and conferences • Discounted consulting and customized training
Fundraising	<ul style="list-style-type: none"> • Discounted fundraising roadmap with Harbor Compliance (member rate of \$100 – normal price \$750) • 10% discount on cloud-based donor management app with Bloomerang • Discounted GrantStation subscription (member rate of \$75 – normal price \$699)
Human Resources	<ul style="list-style-type: none"> • 40-60% discount on background checks with Coeus Global • 75% discount on job posting through the PANO Job Board – Only \$25 • 65% off 2015 PA Nonprofit Salary and Benefit Report – Only \$35
Office Resources – Financial, Supplies and Technology	<ul style="list-style-type: none"> • Reduce and manage your energy expenses with APPI • Discounted financial services with Administrative and Consulting Solutions and Parish Resource Center • NEW: discounted IT services with Syngenius • 15% discount on Zoom video and audio-conferencing and online meeting software • Savings on websites and online communication tools with Firespring • Free membership and 20% admin fee discount with Good360



<p>Publications, Research and Reports</p>	<ul style="list-style-type: none"> • 65% off 2015 PA Nonprofit Salary and Benefit Report – Only \$35 • 30% discount on Don Kramer’s Nonprofit Issues subscription • 20% discount on the Pennsylvania Nonprofit Handbook • 20% discount on the Guide to Ethics in Your Nonprofit book
<p>Risk Management & Insurance</p>	<ul style="list-style-type: none"> • Access the Health Alliance for Nonprofits for Health Insurance • Free membership to Nonprofit Risk Management Center (NRMC) • Save money with our Unemployment Insurance Saving Program
<p>Standards for Excellence</p>	<ul style="list-style-type: none"> • Free access to 30 Standards for Excellence Educational Resources • Free tools and resources (990 Checklist, Board Matrix and more!) • Discounted Accreditation & Basics Legal & Regulatory Review fees

